

**COCHISE HEALTH SYSTEMS**

**Financial Statements**

**and**

**Supplemental Information**

**June 30, 2008**

Fester & Chapman P.C.

Certified  
Public  
Accountants

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Independent Auditors' Report

The Board of Supervisors of  
Cochise County, Arizona

We have audited the accompanying financial statements of Cochise Health Systems (the Plan), a proprietary fund of Cochise County, Arizona, as of June 30, 2008, as listed in the table of contents. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As discussed in Note 1, the financial statements present only Cochise Health Systems and do not purport to, and do not, present fairly the financial position of Cochise County, Arizona, as of June 30, 2008, and the changes in its financial position, or, where applicable, its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cochise Health Systems as of June 30, 2008, and the changes in financial position and cash flows, thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements of the Plan taken as a whole. The accompanying supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

*Fester & Chapman P.C.*

October 28, 2008

Cochise Health Systems

STATEMENT OF NET ASSETS

Enterprise Fund

June 30, 2008

ASSETS

Current assets:

Cash and cash equivalents	\$ 11,104,038
Capitation receivable from AHCCCS	20,809
Reinsurance receivable	1,054,700
Reconciliations receivable from AHCCCS	102,888
Prepaid rent	<u>25,000</u>
Total current assets	12,307,435

Noncurrent assets:

Capital assets:

Furniture, equipment and vehicles	505,547
Accumulated depreciation	<u>(123,426)</u>
	382,121

Total assets	<u>12,689,556</u>
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LIABILITIES AND EQUITY

Current liabilities:

AHCCCS member care liabilities	3,761,745
Accounts payable	150,689
Accrued payroll and related expenses	<u>211,284</u>
Total current liabilities	4,123,718

Net assets

Invested in capital assets	382,121
Restricted for health care	1,790,000
Unrestricted	<u>6,393,717</u>
Total net assets	<u>\$ 8,565,838</u>

The accompanying notes are an integral part of this statement.

Cochise Health Systems

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS  
ENTERPRISE FUND

Year Ended June 30, 2008

Operating revenues:

Capitation and share of cost reconciliation	\$ 31,864,201
PPC capitation	190,246
Reinsurance	1,759,500
Patient contributions	24,329
Other	<u>14,361</u>
Total operating revenues	33,852,637

Operating expenses:

Acute Care:

Hospitalization	1,586,138
Primary care physician	317,326
Outpatient facility	166,676
Referral physician services	559,693
Pharmacy	603,513
Lab and radiology	132,309
Transportation	1,081,598
Therapies	157,738
Emergency services	165,732
Durable medical equipment	601,147
Outpatient behavioral health	141,861
PPC Acute Care	8,145
Dental	64,697
Other Acute Care Costs	<u>5,409</u>
Total acute care	<u>5,591,982</u>

Institutional care:

Nursing home ICF and bedholds	7,815,312
SNF Level I	4,546,863
SNF Level II	1,255,035
SNF Level III	1,673,131
Institutional care	526,829
PPC institutional expenses	<u>37,165</u>
Total institutional care	<u>\$ 15,854,335</u>

(Continued)

The accompanying notes are an integral part of this statement.

Cochise Health Systems

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS  
ENTERPRISE FUND

Year Ended June 30, 2008

(Continued)

Home and community based services:

Home health nurse	\$ 280,645
Home health aide	334
Personal care	173,877
Homemaker	155,649
Home delivered meals	130,050
Respite care	31,146
Attendant care	5,139,846
Assisted living home	677,306
Adult day care	17,976
Adult foster care	266,729
Hospice	5,911
Environmental modifications	68,770
HCBS placement reconciliation	(169,120)
Assisted living center	669,366
PPC HCBS	10,471
Total home and community based services	<u>7,458,956</u>

Case management:

Case management payroll and payroll related	1,114,446
Case management, other	18,721
Total case management	<u>1,133,167</u>

Other medical expenses:

Ventilator dependent	<u>278,318</u>
Total other medical expenses	<u>278,318</u>
Total medical expenses	<u>30,316,758</u>

(Continued)

The accompanying notes are an integral part of this statement.

Cochise Health Systems

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS  
ENTERPRISE FUND

Year Ended June 30, 2008  
(Continued)

Administration expenses:	
Administrative payroll and payroll related	\$ 1,541,141
Data processing	199,370
Professional fees	183,225
Occupancy	34,490
Other	685,067
Depreciation	<u>12,697</u>
Total administration expenses	<u>2,655,990</u>
Total operating expenses	<u>32,972,748</u>
Operating income	<u>879,889</u>
Nonoperating revenues (expenses)	
Interest income	466,384
Premium tax	<u>(658,651)</u>
Total nonoperating revenues (expenses), net	<u>(192,267)</u>
Income before transfers	687,622
Transfers to Cochise County	<u>(750,000)</u>
Decrease in net assets	(62,378)
Total net assets, July 1, 2007	<u>8,628,216</u>
Total net assets, June 30, 2008	<u>\$ 8,565,838</u>

The accompanying notes are an integral part of this statement.

Cochise Health Systems

STATEMENT OF CASH FLOWS  
Enterprise Fund

Year Ended June 30, 2008

Cash flows from operating activities:	
Cash received from:	
Contractors, patients, and other payors	\$ 32,849,146
Miscellaneous operations	38,690
Cash payments to:	
Providers for health care services	(28,391,590)
Suppliers for goods and services	(1,142,008)
Employees for services	<u>(2,646,503)</u>
Net cash provided by operating activities	707,735
Cash flows from noncapital financing activities:	
Cash transfers to other Cochise County funds	(750,000)
Premium tax payments	<u>(658,651)</u>
Net cash used for noncapital financing activities	(1,408,651)
Cash flows from capital financing activities:	
Purchase of land, machinery, plant and equipment	<u>(348,073)</u>
Net cash used for capital financing activities	(348,073)
Cash flows from investing activities:	
Interest received on cash and cash equivalents	<u>466,384</u>
Net cash provided by investing activities	<u>466,384</u>
Net decrease in cash and cash equivalents	(582,605)
Cash and cash equivalents at July 1, 2007	<u>11,686,643</u>
Cash and cash equivalents at June 30, 2008	<u>\$ 11,104,038</u>
Reconciliation of operating income to net cash provided by operating activities:	
Operating income	\$ 879,889
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation	12,697
Amortization of prepaid rent	25,000
Changes in assets and liabilities:	
Reinsurance receivable	(351,605)
Receivable from AHCCCS	18,271
Other receivables	1,890
AHCCCS member care liabilities	810,722
Capitation and reconciliations payable to AHCCCS	(633,357)
Accounts payable and accrued administrative expenses	<u>(55,772)</u>
Total adjustments	<u>(172,154)</u>
Net cash provided by operating activities	<u>\$ 707,735</u>
Supplemental disclosure:	
Interest paid	none

The accompanying notes are an integral part of this statement.

Cochise Health Systems

NOTES TO FINANCIAL STATEMENTS

June 30, 2008

NOTE 1 - GENERAL PLAN DESCRIPTION

The financial statements presented are for Cochise Health Systems (the Plan), which is a division of Cochise County Department of Aging and Social Services. No other County operations are included in these financial statements. The Plan is party to an Arizona Long-Term Care System (ALTCS) contract for Cochise County residents that was awarded to Cochise County on November 1, 1993, and the Graham and Greenlee Counties' ALTCS contracts that were awarded to Cochise County on December 13, 1999, and October 1, 2001, respectively. These contracts are administered under the auspices of the Arizona Health Care Cost Containment System (AHCCCS). The Plan provides acute medical care, long-term institutional care, and home and community based services for physically disabled and elderly persons who are AHCCCS members and are at risk of institutionalization.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Fund

A Fund is described as an independent fiscal and accounting entity with a self-balancing set of accounts used to record assets, related liabilities, reserves and equities which are segregated for the purpose of carrying on activities of the reporting entity.

Proprietary (Enterprise) Fund

This fund type is used to account for operations that are financed and operated in a manner similar to private business enterprises, in which the intent is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

Basis of Accounting

The financial statements were prepared using the accrual basis of accounting, following accounting principles generally accepted in the United States of America as they apply to enterprise funds of state and local governments, and following the reporting guidelines as established by AHCCCS.



Cochise Health Systems

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2008

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTANT POLICIES - CONTINUED

Pronouncements of GASB and FASB

Government Accounting Standards Board (GASB) Statement No. 20 states that Financial Accounting Standards Board (FASB) and its predecessor body pronouncements issued before November 30, 1989, continue to be applicable to Enterprise Funds unless they conflict with or contradict GASB guidance.

Enterprise Funds may take either of the following approaches to FASB guidance issued subsequent to November 30, 1989.

1. An entity may elect to continue to follow FASB guidance that does not conflict with or contradict GASB guidance. If this election is made, it must be followed consistently. It would not be appropriate to follow some FASB pronouncements issued subsequent to the cutoff date, but not others.
2. An entity may elect not to subject itself to FASB guidance issued subsequent to the cutoff date. In that case, even FASB amendments of guidance issued prior to the cutoff date would not be applicable to proprietary operations.

The Plan has elected to subject itself to FASB guidance issued subsequent to November 30, 1989.

Use of Estimates

In preparing financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Plan considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. All of the Plan's monies are under the direct supervision of the Cochise County Treasurer's Office and were fully collateralized or invested in the Arizona State Treasurer's Local Government Investment Pool (LGIP).

Cochise Health Systems

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2008

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTANT POLICIES - CONTINUED

Revenue Recognition

a. Capitation Revenue

The Plan receives capitation payments under the AHCCCS contract based on member months equivalents. At the beginning of each month, the Plan receives capitation based on the number of members enrolled for that month. As members are added or removed from enrollment, capitation is adjusted for the remaining portion of the month. At any given time, capitation may be due to or due from AHCCCS. Capitation revenue is recognized in the month that members are entitled to long-term and acute health care services. The Plan is required to provide those services to its members, regardless of the cost of care provided.

b. Reinsurance Revenue

The Plan is entitled to receive reinsurance revenue from AHCCCS for a percentage of costs incurred for in-patient hospital care and certain other medical expenses in excess of a stated deductible per member per contract year.

c. Share of Cost Adjustment

Per the contract with AHCCCS, members with income in excess of standards set by AHCCCS are to pay a portion of their covered expenses. This is known as a Share of Cost (SOC). A portion of the Plan's capitation is based on assumed SOC per member per month. If actual assigned SOC is less than assumed SOC, AHCCCS has agreed to reimburse the Plan. If actual assigned SOC is greater than assumed SOC, the Plan has agreed to reimburse AHCCCS. The SOC adjustment is based on current assigned SOC information from AHCCCS.

Cochise Health Systems

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2008

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTANT POLICIES - CONTINUED

Furniture, Equipment and Vehicles

Furniture, equipment and vehicles in excess of \$5,000 are recorded at cost and depreciated using straight-line and accelerated methods over the estimated useful lives of the assets ranging from 3-7 years.

Income Taxes

The Plan is a division of a governmental entity, and as such does not pay income taxes. Therefore, no provision for income taxes has been made in these statements.

Medical Expenses

All medical expenses are reported net of Medicare payments

NOTE 3 - BONDING MECHANISM

On September 20, 1993, the Cochise County Board of Supervisors adopted Resolution 93-99 pledging to provide financial backing as an ALTCS program contractor, in the event of a default by the Plan. On November 22, 1999, the Cochise County Board of Supervisors adopted Resolution 99-80 amending Resolution 93-99 to include the addition of Graham County in the Cochise County ALTCS program service area. Effective October 1, 2001 Resolution 01-61 was adopted by the Board of Supervisors amending the previous resolutions to include Greenlee County.

NOTE 4 - RETIREMENT PLAN

Plan Description

The Plan contributes to the Arizona State Retirement System (ASRS), which administers a cost-sharing multiple-employer defined benefit pension plan that covers general employees of Cochise County. The ASRS is governed by the Arizona State Retirement System Board according to the provisions of A.R.S. Title 38, Chapter 5, Article 2. Benefits are established by state statute and generally provide retirement, death, long-term disability, survivor, and health insurance premium benefits.

Cochise Health Systems

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2008

NOTE 4 - RETIREMENT PLAN-CONTINUED

The ASRS issues a publicly available financial report that includes its financial statements and required supplementary information. A report may be obtained by writing or calling:

ASRS

3300 N. Central Avenue

P.O. Box 33910

Phoenix, AZ 85067-3910

(602) 240-2000 or (800) 621-3778

Funding Policy

The Arizona State Legislature establishes and may amend active plan members' and the Plan's contribution rates.

For the ASRS fiscal year ended June 30, 2008, active ASRS members and the Plan were each required by statute to contribute at the actuarially determined rate of 9.45 percent (8.95 percent retirement and 0.5 percent long-term disability) of the members' annual covered payroll. The Plan's contributions to ASRS for the year ended June 30, 2008, were \$185,160, which was equal to the required contributions for the year.

NOTE 5 - CAPITAL ASSETS

Capital asset activity for the year ended June 30, 2008, was as follows:

	Beginning Balance	Increases	Decreases	Ending Balance
Furniture and equipment	\$ 43,554	\$ 330,739		\$ 374,293
Vehicles	113,920	17,334		131,254
Less accumulated depreciation	<u>(110,729)</u>	<u>(12,697)</u>		<u>(123,426)</u>
Total capital assets, net	<u>\$ 46,745</u>	<u>\$ 335,376</u>	<u>\$ 0</u>	<u>\$ 382,121</u>

Cochise Health Systems

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2008

NOTE 6 – CLAIMS PAYABLE

The Plan utilizes a computerized authorization system to aid in the determination of received but unpaid claims (RBUCs) and to prevent unauthorized services from being rendered. Providers are required to obtain authorization before services are rendered for most services provided. The Plan then uses historical analysis reports from their computer system to generate lag reports. These lag reports are used to estimate incurred but not reported claims (IBNRs). IBNRs are then added to RBUCs to determine claims payable. In addition, incentives of up to 2% of claims paid to institutional care providers can be earned and are accrued as claims payable.

Claims payable at June 30, 2008, consisted of the following:

Reported but unpaid claims	\$ 559,180
Institutional care incentives	40,000
Incurred but not reported claims	<u>3,162,565</u>
Total claims payable	<u>\$ 3,761,745</u>

NOTE 7 - RESTRICTED NET ASSETS

Per the contract with AHCCCS, the Plan is required to retain in equity an amount equal to \$2,000 per enrolled member at year-end. Restricted retained earnings totaled \$1,790,000 at June 30, 2008. The balance of any equity may be distributed after the issuance of the audited financial statements, with AHCCCS's permission. During the year ended June 30, 2008, the Plan transferred \$750,000 to Cochise County's general fund.

NOTE 8 - OTHER ADMINISTRATION

Following is a summary of other administration expenses for the year ended June 30, 2008:

Office supplies	\$ 23,807
Insurance	11,687
Minor equipment	27,022
Telephone	15,700
Travel and training	18,231
Dues and licenses	15,594
County overhead	510,235
Postage	15,273

Cochise Health Systems

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2008

NOTE 8 - OTHER ADMINISTRATION - CONTINUED

Printing	15,133
Equipment lease	23,740
Other	<u>8,645</u>
	<u>\$ 685,067</u>

NOTE 9 - RELATED PARTY TRANSACTIONS

The Plan occupies Cochise County office space, for which it incurred rent expense of \$25,000 for the year ended June 30, 2008. At June 30, 2008, the Plan had prepaid its rent to the County in the amount of \$25,000. In addition, the Plan incurred administration fees from the County of \$510,235 for the year ended June 30, 2008. At June 30, 2008 the Plan owed the County \$122,421. The Plan's employees are employees of the County and are subject to all rules and regulations of Cochise County.

NOTE 10 - RECONCILIATIONS RECEIVABLE FROM(PAYABLE TO) AHCCCS

The amounts due from\to) AHCCCS at June 30, 2008, are as follows:

HCBS	\$ 191,180
Share of Cost	( 35,934)
PPC	<u>( 52,359)</u>
Total	<u>\$102,888</u>

NOTE 11 - COMMITMENTS AND CONTINGENCIES

The plan has entered into a contract with Plexis Healthcare Systems, Inc. for claims processing software and implementation. The total contract amount is \$465,300. The amount completed through June 30, 2008, was \$330,738 and the remaining contractual commitment totaled \$134,562.

The Plan is a defendant in two lawsuits and is unable to predict the outcomes of those proceeding; therefore no liability has been accrued in the accompanying financial statements. However, the Plan is exposed to an estimated potential contingent liability of approximately \$9,310,000 at June 30, 2008.